## H. L. YONG COMPANY (PTE.) LTD.

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To whom it may concern:

Mr James Lee, system consultant at SystemGrafx, services was recommended to us by a friend whose company's ERP software was also programmed by SystemGrafx. The words 'user friendly interface' and 'cost effective' that our friend used were descriptions that found favour with our company as a cost conscious SME with many senior staff who may have otherwise encountered considerable difficulty operating complex software such as SAP. Having met with and evaluated numerous other ERP software vendors, we eventually settled on SystemGrafx as we felt they were able to give us what we required at a very reasonable cost.

We started our ERP project with SystemGrafx in March 2012, and received excellent support from the team from day one. Since we were abandoning our previous computer system in favour of the new ERP system programmed by SystemGrafx, a significant part of the project involved the migration of key information and data from our old computer system as well as the rethinking and reengineering of some of our business processes.

As a result, there was a lot of programming to be done to cater to some of these new processes. In fact, Mr James Lee made significant contributions not only on the programming end, but also through his suggestions as to how our operational and accounting processes should be streamlined. This represents a significant value add since a programmer who knows your business is better able to ensure that you are getting software which actually suits your needs.

SystemGrafx also conducted detailed training sessions before the ERP went live. We found these training sessions to be very informative and useful.

Since SystemGrafx was custom building our ERP software from scratch, there were bound to be errors or bugs that needed fixing. Along the way, we also requested for very specific changes to be made as well as new modules to be programmed for use within our corporate environment. As such, we had to communicate constantly with the SystemGrafx team via email, team viewer and through the phone, and we were very pleased with the prompt response and support that was given each and every single time.

Needless to say, all of our staff has been very pleased with the custom ERP system built by SystemGrafx. The interface is extremely user friendly and intuitive and almost all of our work processes go through the system. Staff are now much more productive, which cuts down on our need to hire more manpower.

Overall, the excellent aftersales service and reasonable cost make SystemGrafx an obvious choice for companies looking to implement an ERP system of their own.

Sincerely,

Victor Ha

Manager

H. L. Yong Company (Pte) Ltd

